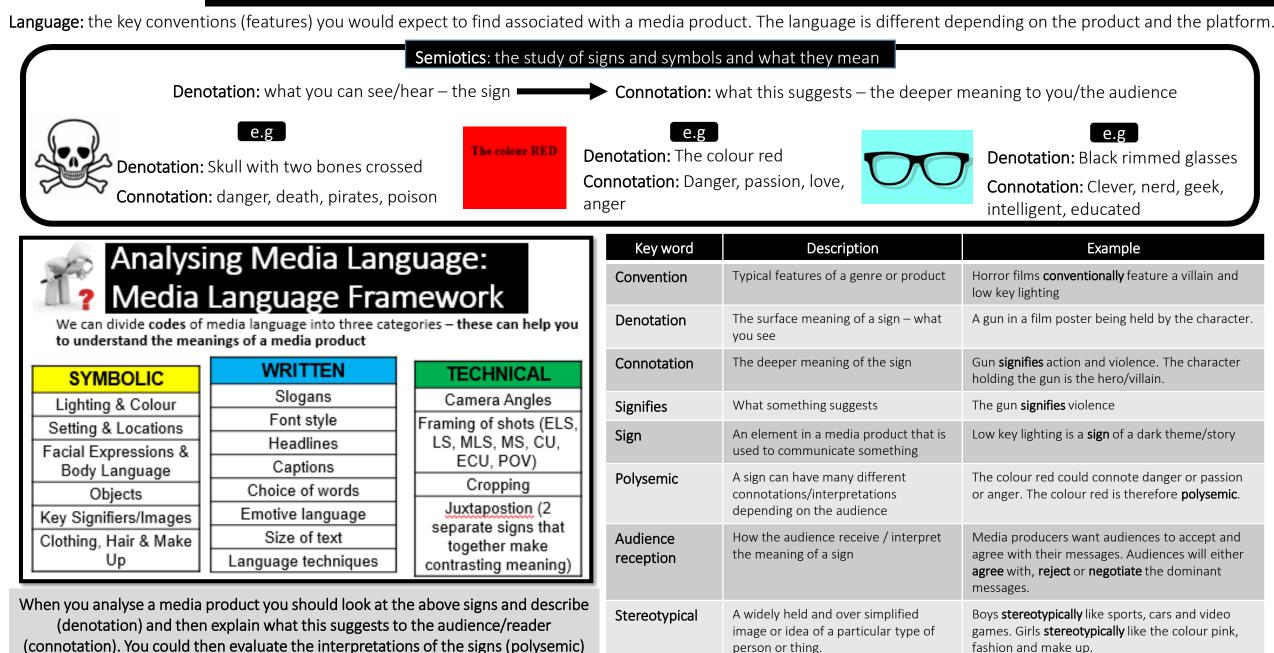
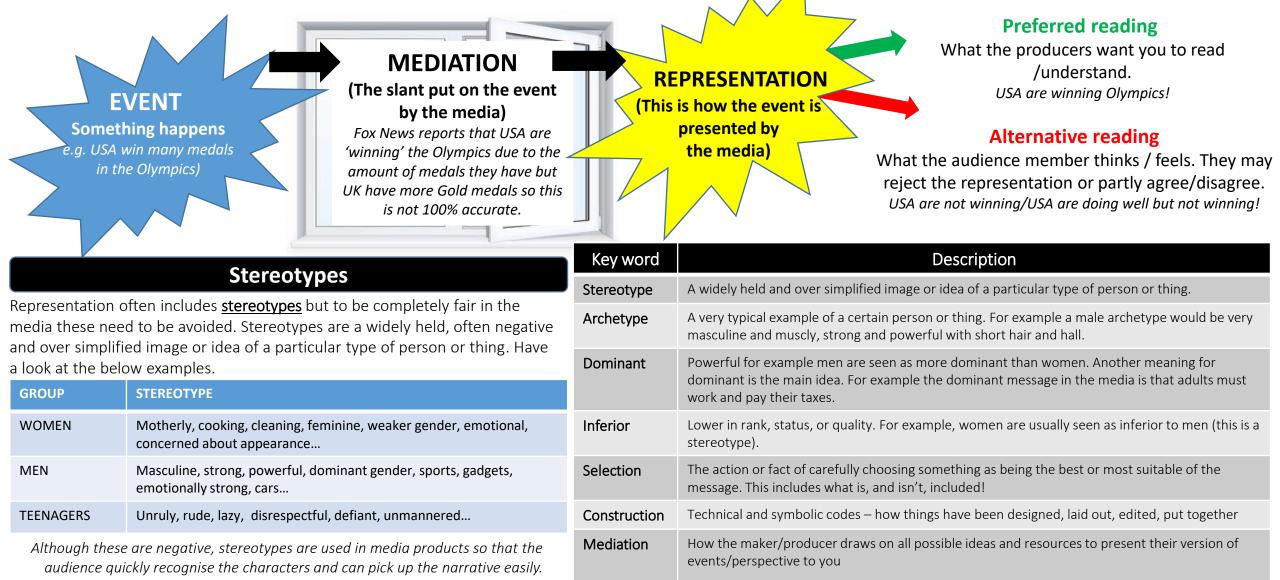
### **Theoretical Framework**



# Representation is not a 'window to the world' – it is how the media producers want you to see the world!

**Representation** is the process of how **reality** is **constructed** for an audience (this is known as **Mediation**)



### **Theoretical Framework**

# Audiences: are the people consuming the media product.

A media audience may be as small as one person reading a magazine or as large as billions of people around the world watching events, like 9/11, unfold live on television. Audiences have a complex relationship with the products they consume.

Media products are consumed by different audiences in different ways – an audience member can be passive or active.

### Passive audience

A passive audience suggests that media has an

effect on them. •



- nem. Accepts media messages
  - Easily influenced
  - 'Watch' media
  - Controlled by media
  - Does not make own use of the messages or interpret in own way

# **Active audience**

An active audience suggests that audiences interact with media



Involved in their own interpretations and for

interpretations and form own opinions

- Create their own meanings
- Question or respond to media
- In control of their own mind and not influenced by media

# Audience theories

The Hypodermic Needle Theory suggests that media inject messages into the brains of audiences and they are controlled by these messages. If you watch something violent, you will act violent. Audiences are **passive** 





**Uses & Gratifications theory** suggests audiences actively seek out media products to satisfy their needs and pleasures. For example, audiences want to be entertained so will find funny clips on YouTube to watch. will visit a website to find out. Audiences are **active**.

According to Blumler and Katz, these are the reasons why people consume media texts.

Personal Identity – lets us learn about ourselves and / how we are similar to others

Information – gives us information about what is going on around us and what we are interested in.

Escapism: Entertainment/Diversion – provides the > opportunity for enjoyment, relaxation and distraction.

Social Interaction – People use media to interact socially with people e.g. snapchat/social media. AND/OR people might use media products in order to be included in social interactions.

**Target audience:** a particular group at which a media product is aimed. Every media product needs an audience to target.



**Demographics** is: dividing consumers into groups based on age, gender, income etc. This can help media producers determine their **target audience** for particular products and develop ads geared toward a specific **demographic**. Media producers typically combine several to define a **demographic** profile.

Active audiences are also able to interpret and form their own opinion on media messages, question messages and are not influenced. Reception theory looks at the how messages are received by audiences. If they negotiate or oppose, they are **active**.

# Audience Reception Theory: Stuart Hall

According to Stuart Hall, audiences receive messages in one of three ways:

**AGREE AND** 

DISAGREE

# AGREE

WANTS

#### DOMINANT or PREFERRED READING Audiences will agree with the message. This means that they have received the message intended by the media producer. THIS IS WHAT THE MEDIA PRODUCER

NEGOTIATED READING Audiences will accept parts if the producer's views but has their own opinions and views on it as well.

This means they have received the dominant reading but do not 100% agree. OPPOSITIONAL READING Audiences will reject the message (opposed reading) based on their own views, experiences and culture. This means the producer's message was not received in its intended.

DISAGREE

### **Theoretical Framework**

# **Industry:** are the companies making media product and getting it to the audience.

The media industry can be defined as a varied collection of organisations that share the production, publication and distribution of media products . In this context, "media" refers to publishing outlets for TV, film, books, video games, newspapers, magazines, radio and other modern forms of information delivery. Examples of media organisations include: BBC, Newscorp, Disney, Time Warner, Sony and Comcast.



In the UK, the term "public service broadcasting" refers to broadcasting intended for public benefit rather making money. All of the BBC's television and radio stations have a public service remit, including

BBC

SERVICE

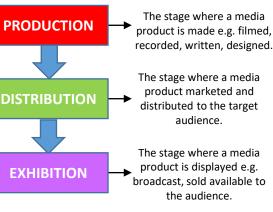
PUBLIC

those that broadcast digitally.

Every household in the UK must pay a licence fee. In return, the BBC provide viewers with a service of programmes with wide appeal that are guaranteed to conform to its **public service** remit to

### 'inform, educate, and entertain."

# MEDIA PRODUCTION PROCESS



There are businesses that solely exist to make media product e.g. film production companies. There are also companies that exist to market and distribute media and exhibit media. Media conglomerates often own companies that fit in to all three areas. This is explained in more depth under 'Media Ownership'

## **Power and Media Industry Theory** By Curran & Seaton

Curran and Seaton says that:

- > media is **controlled** by a small number of companies primarily driven by the logic of profit and power.
- > media concentration generally limits or inhibits variety, creativity and quality.
- $\succ$  more socially diverse patterns of ownership help to create the conditions for more varied and adventurous media productions

# **TYPES OF MEDIA OWNERSHIP**

### HORIZTONAL INTEGRATION

Horizontal Integration is where an organisation develops by buying up competitors in the same section of the market e.g. one music publisher buys out other smaller music publishers and they end up owning more than one company at the 'production' stage.

# **VERTICAL INTEGRATION**

This is where an institution has shares or owns each part of the production and distribution process. For example: Warner Bros Entertainment calls itself a fully integrated broad based entertainment company which owns film studios and the means to distribute the films as well as some of the cinemas in which they are shown. A company can become vertically integrated if they purchase another company that is within the production process, e.g. if a film production company purchases a distribution company. Warner Bros in itself is part of an even bigger conglomerate called Time Warner which is a huge media conglomerate institution which uses horizontal Integration to consolidate its power and profits - so Warner Bros Entertainment is vertically integrated but owned by one of the big six media conglomerates, which is horizontally integrated.



the British public, not make profit

Vertically and Horizontally. integrated... but remember their aim is to serve.

The BBC would be both

# REGULATION

Regulation refers to the control or guidance, by established rules, applied by governments and other political and administrative authorities to all kinds of media activities. For example, media is controlled and censored to protect minors from harmful content such as swearing, violence and sexual content.







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